

**Introducing for the small business:**

**All the management control information  
and computer systems services  
previously available only to the  
largest corporation.**

**Taranto**  
**& ASSOCIATES, INC.**  
MICROCOMPUTER SALES & SERVICES

121 Paul Drive, San Rafael, CA 94903

# **If you're a small businessman, you may have recently installed a microcomputer or are thinking about utilizing one for the first time. If so, this page has been designed for you.**

The computer is no longer a sophisticated tool that can be used only by large corporations. Today you can buy a computer for a few thousand dollars that fits on a table top—and does everything a room full of computers used to do.

The moderate price of these microcomputers makes it possible for the small businessman to utilize the computer for the first time to make his business run more efficiently—and more profitably.

That doesn't mean you have to go out and hire a high-salaried technician once you've decided upon a computer. But it does mean you will need adequate systems and programs to make the computer work for you.

And this has often been a problem. Up to now. Now Taranto & Associates helps you control your business with the same kind of systems available only to large corporations. We do this through a complete spectrum of modestly priced computer software specifically designed for the small business.

## **Problems need solutions.**

Taranto & Associates approaches the use of the computer a little differently than most firms. We want to find the solution to your specific problems. In other words, we are solution oriented, not machine oriented. We are dedicated to the use of the computer on a personal level to help the small business operate more efficiently.

Taranto & Associates doesn't push computers. We don't push programs or systems. What we do is find ways problems can be solved with new equipment or new systems for equipment presently being used.

We'll tell you honestly what you need and what you don't. (If it isn't practical for you to set up a system, we'll tell you that. We'll also tell you if you need a larger system than our programs are suited for. What we want is what you want too: the best solution to your specific needs.)

## **We sell solutions.**

Once Taranto & Associates draws up specifications for the type of computer to be used, our work really begins. We then set up the programs and systems to help you use it most efficiently. In most cases, it is more feasible to use programs that are already available. If we don't have them, we know where to find them without wasting your time and effort.

We will also order necessary supplies—from ribbons to disks to tape. We'll worry about the electrical power, the work space, the air conditioning—everything that is part of preparing an efficient system. We do all the worrying so that you don't have to. Once everything is in operation, we will also keep you advised on the latest techniques to help you improve your use of your computer.

In short: we offer you solutions to your problems. Maybe it's just a disk you need. Or a carton of them. Or a book. Or sheets of paper. No problem is too small for us to tackle. (But each solution is always the right one for you.)

## **Not all programs are alike.**

In addition to our consultant services, Taranto & Associates offers complete accounting and inventory control systems for the small computer. Our programs have been devised for the most efficient use of your time and the time on the computer. They are practical, economical, and have been simplified to adapt easily to your business. They are supplied in the most usable form, to help you extend the capabilities of your microcomputer.

Once you have used our programming systems, you will understand why they are so widely praised. Each has been prepared with the kind of expertise that can only come from years of experience and a dedication to seeing a job well done. Utilizing one of our systems is like adding a computer expert to your staff—without the added cost.

## **Meet Irwin Taranto.**

The head of Taranto & Associates, Irwin Taranto, has been involved in computer-based systems for almost a quarter-of-a-century. His particular emphasis has always been on making the computer work more efficiently for man—translating the problem-solving of the user's requirements into meaningful computer processing. He has helped many small businesses use a computer for the first time—ranging from carpet stores to shoe stores to truck parts suppliers.

Before setting up his own company, Mr. Taranto supervised computer program installations for Radio Corporation of America and Western Electric Co. The major areas of application included retailing, medical record keeping, general accounting and financial accounting. He was an early developer of modular program technique and was elected a Charter Member of the RCA Systems Achievement Club after developing multi-programming environment for second-generation computers.

Mr. Taranto is a certificated adult teacher by the State of California and his seminars on the use of the microcomputer are widely attended. Today he is sincerely dedicated to helping the small businessman run his business more efficiently through the use of the computer.

His background and dedication are the reasons why you will find Taranto & Associates at the foreground of innovative programming as the use of small computers expands into new areas.

# Taranto

## & ASSOCIATES, INC.

MICROCOMPUTER SALES & SERVICES

PRICES EFFECTIVE SEPT. 15, 1981; SUBJECT TO CHANGE WITHOUT NOTICE!

### ORDER FORM

NAME.....

COMPANY.....

ADDRESS.....

CITY/STATE/ZIP.....

TELEPHONE (.....).....

SYSTEMS:	MODEL I.....	MODEL III.....		
	.....INVOICING.....AR.....AP.....PR		@	99.95 = .....
	.....GL/CASH JOURNAL .....			149.95 = .....
	.....INVENTORY CONTROL .....			99.95 = .....
	.....WORD PROCESSING .....			19.95 = .....

	MODEL II	TRSDOS.....		CP/M.....
.....	GENERAL LEDGER/CASH JOURNAL .....			299.00 = .....
.....	ACCOUNTS RECEIVABLE/INVOICING .....			349.00 = .....
.....	ACCOUNTS RECEIVABLE BALANCE FORWARD .....			399.00 = .....
.....	ACCOUNTS PAYABLE/PURCHASE ORDER .....			349.00 = .....
.....	PAYROLL .....			299.00 = .....
.....	PAYROLL/JOB COSTING .....			399.00 = .....
.....	WORDBANK .....			149.95 = .....
.....	INVENTORY CONTROL .....			399.00 = .....
.....	SCRIPSIT .....			299.00 = .....
.....	VISICALC .....			299.00 = .....
.....	PROFILE II .....			179.00 = .....
.....	.....			= .....

#### BOOKS

OSBORNE/MCGRAW-HILL	
General Ledger .....	20.00 = .....
Accounts Receivable/Accounts Payable .....	20.00 = .....
Payroll .....	20.00 = .....
Invoicing by TARANTO & ASSOCIATES, INC. (MODEL I & III)	10.00 = .....

ALL SALES SUBJECT TO  
FINAL APPROVAL

SUB-TOTAL	= .....
SUB-TOTAL FROM OTHER SIDE	= .....
Sales Tax @ 6% (Calif.)	= .....
Shipping	= .....
TOTAL	= .....

M. C. /VISA ..... EXP. DATE .....

## The Total System Store™

# SUPPLIES PRICE LIST - EFFECTIVE FEBRUARY 1, 1982

## DISKETTES - SCOTCH - 10 PACK - SOFT SECTOR

D744-0	SS/SD - 5.25" .....	29.95	.....	.....
D744D-0	SS/DD - 5.25" .....	34.95	.....	.....
D745-0	DS/DD - 5.25" .....	41.95	.....	.....
D740-0	SS/SD - 8" .....	30.95	.....	.....
D740-OWP	SS/SD - 8", write protected .....	30.95	.....	.....
D740/2-0	SS/SD - 8" .....	49.95	.....	.....
D741-0	SS/DD - 8" .....	38.95	.....	.....
D743-0	DS/DD - 8" .....	49.95	.....	.....
D743-256	DS/DD - 8", 256 Format .....	49.95	.....	.....

## DISK DRIVE HEAD CLEANERS

D7440HC	5 1/4" - DRIVES .....	24.95	.....	.....
D7400HC	8" - DRIVES .....	24.95	.....	.....

## CRT FILM

CRTFILM	12" - REDUCES GLARE .....	13.95	.....	.....
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## PRINTER RIBBONS

RT420	Centronics 700 Series-Silver Dollar ....	3.50	.....	.....
	Dozen.....	38.50	.....	.....
RT421	Zip Pack.....	4.00	.....	.....
	Dozen.....	44.00	.....	.....
RT495	TI810 .....	4.25	.....	.....
	Dozen.....	46.75	.....	.....
RT415	Microline 80/82/83 .....	3.00	.....	.....
	Dozen.....	33.00	.....	.....
RT471	C-Itch, Diabie HyType II .....	5.00	.....	.....
	Dozen .....	55.00	.....	.....

## PLASTIC INSERTS - 10 PACK

PLASTIC5	5 1/4" - For 3-rings Binder.....	7.49	.....	.....
PLASTIC8	8" - FOR 3-rings Binder.....	7.49	.....	.....

## POWER LINE SURGE SUPPRESSORS

SS120/2	2 3-Prong Sockets .....	69.00	.....	.....
SS120/4	4 3-Prong Sockets .....	79.00	.....	.....
SS120/6	6 3-Prong Sockets .....	89.00	.....	.....

## EQUIPMENT & HARDWARE

HMOD	Cat Modems .....	175.00	.....	.....
HCRS232	RS 232C Cable - Model II .....	29.95	.....	.....
HDD5	5 1/4"-Shugart Disk Drive, 35 Track.....	349.00	.....	.....
HDD8	8"-Parasitic Drive for Mod I or II.....	845.00	.....	.....
HCON8	Controller Chip for 8" Drive-Mod I.....	234.00	.....	.....
HPRINTER	TI810-VFC-Parallel 150 CPS/Bi-Dir.....	1995.00	.....	.....
H80	Microline 80 -80CPS .....	495.00	.....	.....
H82	Microline 82A-120CPS/Bi-Directional.....	695.00	.....	.....
H83	Microline 83A-120/CPS/Bi-Direct.....	1045.00	.....	.....

## PAPER

PAPER911	9 1/2" X 11" - 3000 Sheets .....	39.95	.....	.....
PAPER1114	11 1/2" X 14 7/8" - 3000 Sheets .....	47.95	.....	.....

## PKay - KEY BOARD COMPANION

PKAY1	TANDY I-Pedestal,Stand, Line Guide .....	49.95	.....	.....
PKAY2	TANDY II-Pedestal,Stand,Line Guide .....	74.95	.....	.....

## SUB-TOTAL

=.....

NOTE: Quantity Discounts Available

# SYSTEM DEFINITION QUESTIONNAIRE - CP/M

For efficiency and ease of operation, your system will be generated according to your defined specifications. You should be as accurate as possible in answering the following volume questions. There will be sufficient leeway when your system is generated. Do not use higher volumes than are necessary, lest a shortage of disk space result. Maximum volumes require 64K memory and 2 megabytes of disk storage.

Kind of machine .....  
 Kind of terminal .....  
 Number of disk drives on system .....  
 (Single or Double Density)

## GENERAL LEDGER

1. How many accounts are in your chart of accounts including title, heading and total accounts? .....
2. What is your average monthly transaction volume? .....  
 (Each credit or debit entry is a transaction)
3. How many months of account summary do you want? .....  
 (Minimum 0, Maximum 12)
4. Do you want the account number to print on the financial statement? .....  
 (If no, account number will still print on trial reports)

## ACCOUNTS RECEIVABLE/INVOICING

5. Maximum number of customers you may have? (Maximum 2000) .....
6. Maximum number of Open (unpaid) Invoices? (Maximum 1500) .....
7. Should A/R integrate to Inventory? .....  
 (Yes or No. Of course you must have purchased our Inventory)
8. Should A/R integrate to General Ledger? .....  
 (Yes or No. Of course you must have purchased our G/L)
9. Should invoice number be generated automatically? .....
10. Should system print zero and credit balance statements? (yes or no) .....

## ACCOUNTS RECEIVABLE BALANCE FORWARD

11. Maximum number of customers you may have? (Maximum 2000) .....
12. Maximum number of monthly transactions (Maximum 11,000) .....
13. Should A/R Integrate to General Ledger? .....  
 (Yes or No. Of course you must have purchased our G/L)

## ACCOUNTS PAYABLE

14. Maximum number of vendors you may have (Maximum 1400) .....
15. Maximum number of open (unpaid) invoices? (Maximum 1400) .....
16. Should A/P integrate to General Ledger? .....  
 (Yes or No. Of course you must have purchased our G/L)
17. Should purchase order number be generated automatically? .....
18. Is job costing distributions desired? .....

NOTE: THE TOTAL NUMBER OF VENDORS plus the total number of open invoices may not exceed 2000.

## PAYROLL

19. How many employees will you have over the course of a year? .....  
 (Maximum 300)
20. How many pay periods per year? .....  
 (Weekly = 52, Biweekly = 26, Semi-monthly = 24, Monthly = 12 )
21. Should Payroll integrate to General Ledger? .....  
 (Yes or no ---Of course you must have purchased our G/L)
22. Is Job Costing to be included? (yes or no) .....
23. State tax to be included? Which State?.....  
 (Note: If you have a city tax, send us the booklet and we will include.)

## INVENTORY CONTROL

24. Maximum number of items you may have? (Maximum 5000) .....
25. Should Inventory integrate to General Ledger? .....  
 (Yes or No. Of course you must have purchased our G/L)

Indicate your desired PASSWORD for the systems:(4 characters)  
 Account Payable .....Accounts Receivable .....General Ledger .....  
 Payroll .....Inventory Control .....



# General Ledger/Cash Journal System

- Although there is limited disk space, no inherent file maximums exist.
- Account numbers are user defined and controlled rather than built into the system. Any numbers from .1 to 99999.8 may be used.
- Transactions can be entered either through Direct Posting, Cash Journal or external sources such as Accounts Payable, Accounts Receivable, Payroll, and Inventory Control or any other user source. The Account Master file validates all transactions before they are accepted.
- Account data is maintained by month for the previous and current years. Account Summary reports provide the beginning and ending balances and all transactions for up to a full year providing a complete audit trail of the entries.
- For full identification of entries, 23 Characters of description are available. The description will print on all activity listings.
- Retained earnings are automatically posted to user-defined account, while gross and net profits may be calculated automatically at any point in the Income Statement.
- Up to nine divisions and summaries for departmentalization or multi-company listings can be used.
- Report generator; allows user to actually create his own reports using any account in the master chart of accounts, in any sequence.
- Budgeting and year-to-year Comparison, in dollars and percentages, is included and accessible through the report generator.

SUPER SALES INC. GENERAL LEDGER UPDATE									
					DATE 12/31/79 PAGE 1				
ACCT	SRCE DATE	REF	AMOUNT	DESCRIPTION	SRCE DATE	REF	AMOUNT	DESCRIPTION	
11110.0	3 12/31	0	6,238.50	CASH	3 12/31	0	5,523.06	CASH	
CASH IN BANK			P/R 0	A/P 0	A/R 0	G/L 2		OPENING BAL	5,461.32
NET CHANGE		714.64	0.00	0.00	0.00	714.64		CLOSING BAL	6,175.96
11000.0	3 12/31	1031	100.00	PREMIUM	3 12/31	1031	100.00	PREMIUM	
PREPAID EXPENSE			P/R 0	A/P 0	A/R 0	G/L 2		OPENING BAL	825.25
NET CHANGE		200.00	0.00	0.00	0.00	200.00		CLOSING BAL	625.25
15900.0	3 12/31	1032	130.56	DECEMBER	3 12/31	1032	130.56	DECEMBER	

  

SUPER SALES INC. GENERAL LEDGER UPDATE									
					DATE 12/31/79 PAGE 2				
ACCT	SRCE DATE	REF	AMOUNT	DESCRIPTION	SRCE DATE	REF	AMOUNT	DESCRIPTION	
43100.0	3 12/31	401	1,400.50	PAYROLL	3 12/31				
SALARIES AND WAGES			P/R 0	A/P 0	A/R 0	G/L 1		OPENING BAL	0.00
NET CHANGE		1,400.50	0.00	0.00	0.00	1,400.50		CLOSING BAL	1,400.50
43300.0	3 12/31	405	27.82	SAN PABLO STATIONERY	3 12/31				
SUPPLIES			P/R 0	A/P 0	A/R 0	G/L 1		OPENING BAL	0.00
NET CHANGE		27.82	0.00	0.00	0.00	27.82		CLOSING BAL	27.82
43400.0	3 12/31	403	100.00	A & S MANAGEMENT CO.	3 12/31				
RENT			P/R 0	A/P 0	A/R 0	G/L 1		OPENING BAL	0.00
NET CHANGE		100.00	0.00	0.00	0.00	100.00		CLOSING BAL	100.00
43500.0	3 12/31	400	150.00	JOHN SHYSTER	3 12/31				
OUTSIDE SERVICES			P/R 0	A/P 0	A/R 0	G/L 1		OPENING BAL	0.00
NET CHANGE		150.00	0.00	0.00	0.00	150.00		CLOSING BAL	150.00
43600.0	3 12/31	402	156.38	SAN FRANCISCO REPORTER	3 12/31				
ADVERTISING			P/R 0	A/P 0	A/R 0	G/L 1		OPENING BAL	0.00
NET CHANGE		156.38	0.00	0.00	0.00	156.38		CLOSING BAL	156.38
43700.0	3 12/31	1031	100.00	PREMIUM	3 12/31	1032	130.56	DECEMBER DEPRECIATION	
OTHER EXPENSES			P/R 0	A/P 0	A/R 0	G/L 4		OPENING BAL	0.00
NET CHANGE		461.12	0.00	0.00	0.00	461.12		CLOSING BAL	461.12
RETAINED EARNINGS				253.52					
TOTAL NET CHANGE									
DEBIT ACCOUNTS				6,499.62					
CREDIT ACCOUNTS				6,499.62					
PROOF				0.00					

SUPER SALES INC. DIRECT GENERAL LEDGER POSTINGS									
					DATE 12/31/79 PAGE 1				
ACCOUNT	SRCE DATE	REF	AMOUNT	DESCRIPTION	ACCOUNT	SRCE DATE	REF	AMOUNT	DESCRIPTION
11000.0	3 12/31	1031	100.00	PREMIUM	43700.0	3 12/31	1031	100.00	PREMIUM
15900.0	3 12/31	1032	130.56	DECEMBER	43700.0	3 12/31	1032	130.56	DECEMBER DEPRECIATION
				4 TOTAL DIRECT POSTINGS					261.12

**Taranto**  
& ASSOCIATES, INC.

P.O. Box 6073 San Rafael, CA 94903 (415) 472-2670  
Outside California 800-227-2868

SUPER SALES INC.  
CASH RECEIPTS TRANSACTIONS

DATE 12/31/79  
PAGE 1

ACCOUNT	DATE	REFERENCE	DESCRIPTION	AMOUNT	CHECK TOTAL	CASH CONTRA
31150 0	12/31	1134	JONES CLOTHING STORE	495 00	495 00	
31110 0	12/31	1135	SMITH AUTO REPAIR	278 65		
31150 0	12/31	1135	SMITH AUTO REPAIR	1,314 69	1,593 34	
31110 0	12/31	1136	GREEN MANUFACTURING	2,156 79	2,156 79	
31150 0	12/31	1137	L. B. CARLSON	1,876 25	1,876 25	
34110 0	12/31	1138	MARTIN WATER CO.	100 00	100 00	
34150 0	12/31	1139	FRIENDLY BANK INC.	17 12	17 12	
11110 0			CASH ACCOUNT TOTAL			6,238 50
		7	TOTAL CASH RECEIPTS			6,238 50

SUPER SALES INC.  
CASH DISBURSEMENTS TRANSACTIONS

DATE 12/31/79  
PAGE 1

ACCOUNT	DATE	REFERENCE	DESCRIPTION	AMOUNT	CHECK TOTAL	CASH CONTRA
43100 0	12/31	481	PAYROLL	1,400 50	1,400 50	
43600 0	12/31	482	SAN FRANCISCO REPORTER	156 38	156 38	
43400 0	12/31	483	A & S MANAGEMENT CO.	100 00	100 00	
32110 0	12/31	484	FOUR X COMPANY	2,118 79		
32190 0	12/31	484	U. P. S.	23 15	2,141 94	
43300 0	12/31	485	SAN PABLO STATIONERY	27 82	27 82	
42100 0	12/31	486	NEVADA OIL CO.	83 94	83 94	
32150 0	12/31	487	MICRO-HARDWARE, INC.	1,463 28	1,463 28	
43500 0	12/31	488	JOHN SHYSTER	150 00	150 00	
11110 0			CASH ACCOUNT TOTAL			5,523 86
		9	TOTAL CASH DISBURSEMENTS			5,523 86

SUPER SALES INC.  
MONTHLY INCOME STATEMENT

DATE 12/31/79  
PAGE 1

	DECEMBER 1979	DECEMBER 1978	VARIANCE
<b>INCOME</b>			
SALES OF MERCHANDISE			
MERCHANDISE	\$ 2,435.44	\$ 2,721.70	\$ 286.26- 18.52
EQUIPMENT	3,685.94	2,485.00	1,200.14 40.20
TOTAL SALES OF GOODS	\$ 6,121.38	\$ 5,206.70	\$ 914.68 17.55
COST OF GOODS SOLD			
COST OF MERCHANDISE	2,118.79	2,620.76	501.97 19.15
COST OF EQUIPMENT	1,463.28	1,723.93	260.65 15.12
FREIGHT IN	23.15	81.79	58.64 71.70
TOTAL COST OF GOODS SOLD	\$ 3,605.22	\$ 4,426.48	\$ 821.26 18.55
GROSS PROFIT	\$ 2,516.16	\$ 780.22	\$ 1,735.14 222.16
OTHER INCOME			
CONSULTING FEES	100 00	50 00	50 00 100 00
INTEREST INCOME	17 12	0 00	17 12
TOTAL OTHER INCOME	\$ 117 12	\$ 50 00	\$ 67 12 134 24
TOTAL INCOME	\$ 2,633.28	\$ 830.22	\$ 1,803.06 216.87
<b>EXPENSES</b>			
AUTO EXPENSES	83 94	17 45	66 49 381.03
SALARIES AND WAGES	1,400 50	425 87	974 63 228.06
SUPPLIES	27 82	14 56	13 26 91.07
RENT	100 00	100 00	0 00 0 00
OUTSIDE SERVICES	150 00	0 00	150 00
ADVERTISING	156 38	52 51	103 87 197.81
OTHER EXPENSES	461 12	12 49	448 63 23591.91
TOTAL EXPENSES	\$ 2,379.76	\$ 622.88	\$ 1,756.88 282.06
NET INCOME BEFORE TAXES	\$ 253.52	\$ 207.34	\$ 46.18 21.00
FEDERAL INCOME TAXES	0 00	0 00	0 00
STATE INCOME TAXES	0 00	0 00	0 00
TOTAL TAXES	\$ 0 00	\$ 0 00	\$ 0 00
NET INCOME	\$ 253.52	\$ 207.34	\$ 46.18 21.00

Mar 91981  
13.19.32

Super Sales Inc.  
ACTUAL MONTHLY INCOME STATEMENT

AS OF DATE 09/30/80  
PAGE 1

	SEPTEMBER 1980	BUDGET	VARIANCE
<b>Income</b>			
Sales Merchandise			
Merchandise	\$ 1,892.09	\$ 98.00	\$ 1,892.09 1113.43
Equipment	1,879.45	100.00	1,779.45 1779.45
Total Sales of Goods	\$ 2,971.54	\$ 198.00	\$ 2,781.54 1463.97
Cost of Goods Sold			
Cost of Merchandise	2,538.68	51.00	2,447.68- 2693.76
Cost of Equipment	508.00	100.00	408.00- 408.00
Freight In	2.50	9.00	6.50 72.22
Total Cost of Goods	\$ 3,049.18	\$ 260.00	\$ 2,841.18- 1428.99
Gross Profit	\$ 65.64	\$ 18.00	\$ 53.64- 596.36
Other Income			
Consulting Fees	477.38	0.00	477.38
Interest Income	0.00	0.00	0.00
Total Other Accounts	\$ 477.38	\$ 0.00	\$ 477.38
Total Income	\$ 487.66	\$ 18.00	\$ 475.66 4176.64

<b>Expenses</b>			
Auto Expenses	383.85	0.00	383.85
Salaries and Wages	185.38	0.00	185.38
Supplies	148.00	0.00	148.00
Rent	80.00	0.00	80.00
Outside Services	50.00	0.00	50.00
Advertising	25.00	0.00	25.00
Other Expenses	2.50	0.00	2.50
Total Expenses	\$ 787.53	\$ 0.00	\$ 787.53

Mar 91981  
13.03.14

Super Sales Inc.  
BUDGET MONTHLY INCOME STATEMENT

AS OF DATE 05/30/80  
PAGE 1

	MAY 1980	Y-T-D 1980
<b>INCOME</b>		
MERCHANDISE	\$ 50.00	\$ 150.00
SUPPLIES	60.00	200.00
SERVICES	51.00	155.00
TOTAL INCOME	\$ 161.00	\$ 505.00
COST OF GOODS SOLD		
PURCHASES	50.00	75.00
OTHER MATERIALS	5.00	15.00
TOTAL COST OF GOODS	\$ 55.00	\$ 90.00
GROSS PROFIT	\$ 106.00	\$ 415.00
DEBIT TOTAL	95.00	90.00
CREDIT TOTAL	161.00	505.00
RETAINED EARNINGS	106.00	415.00

SUPER SALES INC.  
MONTHLY BALANCE SHEET

DATE 12/31/79  
PAGE 1

	DECEMBER 1979	DECEMBER 1978
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
CASH IN BANK	\$ 6,175.96	\$ 6,872.54
PETTY CASH	43.26	50.00
TOTAL CASH	\$ 6,219.22	\$ 6,922.54
ACCOUNTS RECEIVABLE	5,632.18	5,171.65
INVENTORY	14,222.35	6,452.90
PREPAID EXPENSE	625.25	369.12
TOTAL OTHER CURRENT ASSETS	\$ 20,479.78	\$ 11,993.75
TOTAL CURRENT ASSETS	\$ 26,699.00	\$ 18,916.29
PROPERTY & EQUIPMENT	19,487.12	17,832.95
LESS: DEPRECIATION	10,899.86	8,628.67
NET PROPERTY & EQUIPMENT	\$ 9,388.06	\$ 9,212.28
TOTAL ASSETS	\$ 36,087.06	\$ 28,128.57
<b>LIABILITIES</b>		
<b>CURRENT LIABILITIES</b>		
ACCOUNTS PAYABLE	2,101.14	2,751.89
SALES TAX PAYABLE	412.21	703.47
TOTAL CURRENT LIABILITIES	\$ 2,513.35	\$ 3,535.36
LONG TERM LIABILITIES		
NOTES PAYABLE TO BANKS	12,000.00	10,000.00
OTHER LONG TERM OUTSTANDING	5,000.00	5,000.00
TOTAL LONG TERM LIABILITIES	\$ 17,000.00	\$ 15,000.00
TOTAL LIABILITIES	\$ 19,513.35	\$ 18,535.36
<b>EQUITY</b>		
PAID IN CAPITAL	12,000.00	9,000.00
RETAINED EARNINGS	4,573.71	593.21
TOTAL EQUITY	\$ 16,573.71	\$ 9,593.21
TOTAL LIABILITIES & EQUITY	\$ 36,087.06	\$ 28,128.57

# Accounts Receivable/Invoicing/Sales Analysis

- An On-line interactive System.
- File size limited only by available disk space.
- An Invoice oriented system. Prints the actual Invoice. Up to 51 individual items may be billed on a single invoice.
- Sales Analysis with commission reporting. By product or by sales.
- Mailing and shipping label program, alphabetic or zip code sequence, range selection capability.
- Extends a line item, totals and computes sales Tax if applicable. Taxable and non-taxable item may be mixed on the same invoice.
- If linked to Inventory system, part number will be searched in Inventory Master File and price and description will be displayed on invoice and Inventory updated.
- Maintains a file of terms descriptions for ease of entry.
- Each customer has pre-defined sales tax rate and terms code.
- An Invoice can be entered at any time: before it is ready for billing, when it is ready for billing, after it has been billed, and even after it has been paid.
- Provision provided for progress billing, which keeps track of milestone payments made before the invoice has been paid.
- Reports include: listing of invoices not yet billed, open items (unpaid invoices), closed items (paid invoices), and aging analysis of open items, sales update report, sales analysis and seller summary.
- Customer statements are printed.
- Linked to the General ledger system. Will post to the applicable General Ledger accounts.
- Distribution to up to Twenty sales accounts included. Others at user option.
- Calculates service charges at a user defined rate, based upon outstanding charges after 0, 30, 60, or 90 days.
- Full error checking control, and correction capability.

**Taranto**  
& ASSOCIATES, INC.

P.O. Box 6073 San Rafael, CA 94903 (415) 472-2670  
Outside California 800-227-2868

Aug 11981 02.05.84		Super Sales Inc. A/R OPEN ITEMS				AS OF DATE 07/31/81 PAGE 1				
INV #	T CUST ORDER #	BILL DATE	INV AMT	SHIP	TAXES	TOTAL	INV PAY	PROG BILL	PROG PAY	PROG DUE
CUST: CS23	CARL SHAWER		SALES YTD	1,993.72	LAST YEAR	0.00	SALESPERSON: 6			
54958 1		7/31/81	845.00	0.00	50.70	895.70	0.00	0.00	0.00	0.00
TOTAL BAL	895.70	1 INVOICES	845.00	0.00	50.70	895.70	0.00	0.00	0.00	0.00
CUST: VT55	VINCENT TRUE		SALES YTD	19,592.37	LAST YEAR	0.00	SALESPERSON: 3			
54955 1		7/31/81	78.95	0.00	3.54	82.49	50.00	0.00	0.00	0.00
TOTAL BAL	32.49	1 INVOICES	78.95	0.00	3.54	82.49	50.00	0.00	0.00	0.00
GRAND										
TOTAL BAL	928.19	2 INVOICES	923.95	0.00	54.24	978.19	50.00	0.00	0.00	0.00

Aug 11981		Super Sales Inc.				AS OF DATE 07/31/81				
02.07.23		A/R AGING ANALYSIS				PAGE 1				
INV #	T CUST ORDER #	BILL DATE	TOTAL BAL	CURRENT	30 DAY	60 DAY	90 DAY	PROG CURR	PR 18-DAY	PROG DUE
CUST: CS23	CARL SHAWER		(213) 456-9632	SALES YTD	1,993.72	LAST YEAR	0.00	SALESPERSON: 6		
54958 1		7/31/81	895.70	895.70	0.00	0.00	0.00	0.00	0.00	
			895.70	895.70	0.00	0.00	0.00	0.00	0.00	
<hr/>										
CUST: VT55	VINCENT TRUE		(415) 981-0023	SALES YTD	19,592.37	LAST YEAR	0.00	SALESPERSON: 3		
54955 1		7/31/81	32.49	32.49	0.00	0.00	0.00	0.00	0.00	
			32.49	32.49	0.00	0.00	0.00	0.00	0.00	
<hr/>										
GRAND TOTAL			928.19	928.19	0.00	0.00	0.00	0.00	0.00	

Oct201981 16.01.35		SUPER SALES INC. A/R CLOSED ITEMS				AS OF DATE 09/23/81 PAGE 1			
INV # T CUST ORDER #	BILL DATE	INV AMT	SHIP	TAXES	TOTAL	INV PAY	PROG BILL	PROG PAY	PROG DUE
CUST: C03 CHRIS COLUMBUS									
1002 1	SHOFDH1234	9/12/80	13.00	1.35	0.83	16.18	16.18	0.00	0.00
1009 1	123456	3/30/80	2.00	0.49	0.00	2.49	2.49	0.00	0.00
1116 1		12/06/80	08.00	0.00	0.00	08.00	08.00	0.00	0.00
1230 1		6/06/80	250.00	0.00	0.00	250.00	250.00	0.00	0.00
1240 1	2365	7/28/80	254.50	15.25	0.00	269.75	269.75	0.00	0.00
CUST: J130 JOHN LINGHORN									
623 1	333	9/23/81	108.00	5.50	0.00	185.50	185.50	0.00	0.00
1003 1	PAHE123455	9/17/80	32.00	1.25	2.00	35.25	35.25	0.00	0.00
1002 1	12345	3/14/80	12.00	6.00	0.00	18.00	18.00	0.00	0.00
1112 1	1236	11/22/80	95.95	1.50	0.00	97.45	97.45	0.00	0.00
1113 1	12345680	11/19/80	8,987.50	4.50	0.00	8,992.00	8,992.00	0.00	0.00
1114 3		10/09/80	84.50	0.00	0.00	84.50	84.50	0.00	0.00
1239 2		7/28/80	51.00	3.45	3.05	57.51	57.51-C	0.00	0.00
1243 1	2365	7/28/80	102.50	25.00	0.00	127.50	127.50	0.00	0.00
CUST: B035 BRUCE P. DOWAN									
1236 1	122345680E	6/06/80	49.50	3.50	2.97	55.97	55.97	0.00	0.00
54932 1	8	12/15/80	0.00	0.00	0.00	0.00	0.00	0.00	0.00
54933 1		12/15/80	56.00	0.00	3.36	59.36	59.36	0.00	0.00

Aug 11981 02.03.32		Super Sales Inc. A/R UPDATE				AS OF DATE 07/31/81 PAGE 1			
REC CUST	INV #	CASH	ACCT RCVD	SALES INC	DEFER INC	SHIPPING	TAXES	INV AMT	SL TP OF
1 VT55	54955	30.00	32.49	82.49	0.00	0.00	3.54	78.95	1 1 1
3 CASH	54956	20.94	0.00	20.94	0.00	0.00	1.19	19.75	1 3 1
4 C03	54957	54.95	0.00	54.95	0.00	0.00	0.00	54.95	1 3 1
5 CS23	54958	0.00	895.70	895.70	0.00	0.00	50.70	845.00	1 1 1

Aug 11981 02.03.36		Super Sales Inc. A/R UPDATE				AS OF DATE 07/31/81 PAGE 2			
		INV AMT	SHIP	TAXES	INV TOTAL	INV PAY	PR BILL	PROG PAY	
4 NEW TRANS		998.65	0.00	55.43	1,054.08	125.09	0.00	0.00	
0 INV BILLING TRANS		0.00	0.00	0.00	0.00	0.00	0.00	0.00	
0 INV PAYMENT TRANS		0.00	0.00	0.00	0.00	0.00	0.00	0.00	
0 PROG PAYMENT TRANS		0.00	0.00	0.00	0.00	0.00	0.00	0.00	
0 DELETE TRANS		0.00	0.00	0.00	0.00	0.00	0.00	0.00	
0 MODIFY TRANS		0.00	0.00	0.00	0.00	0.00	0.00	0.00	
GENERAL LEDGER POSTING TOTALS									
ACCT #	NAME	AMOUNT							
11110.0	CASH	125.09							
11110.0	ACCT. RECEIVABLE	928.19							
21400.0	SALES TAX PAYABLE	55.43							
ACCT #	SALES ACCOUNTS	TAX		AMOUNT					
11340.0	TAXABLE SALES	55.43		978.65					
11350.0	NON-TAXABLE LABOR			20.00					





# Accounts Payable/Purchase Order Programs

- PURCHASE ORDER capability plus other features.
- An On-line interactive system. Vendor and Invoice files are key controlled and immediately accessible. An invoice linked system. Everything revolves around the invoice.
- Generates the Purchase Order and posts the item to Accounts Payable when the goods are received.
- Calculates and prints checks.
- An aging ledger, 0/30/60/90 days, or any other user chosen basis.
- Linked to the General Ledger system. Will post to the applicable General Ledger accounts. Up to 8 distributions available. Automatically creates distribution for freight, discount, and taxes based upon user defined account numbers.
- Reports consist of open and closed item listings, and an aging summary for all open items.
- Job Costing distribution (up to 8) available to link with Payroll/Job Costing System.
- Prints vendor mailing labels.
- Full error checking, control and correction capability.

MMY141988	SUPER SALES INC.	AS OF DATE 04/15/88				
15 32 16	R/P UPDATE REPORT	PAGE 1				
	AMOUNT	DISCOUNT	FREIGHT	TAXES	TOTAL	ERRORS
4 INVOICE TRANSACTIONS	1,358.00	14.36-	89.22	6.00	1,439.66	0
0 DELETE TRANSACTIONS	0.00	0.00	0.00	0.00	0.00	0
0 MODIFY TRANSACTIONS	0.00	0.00	0.00	0.00	0.00	0
0 CREDIT MEMO TRANSACTIONS	0.00	0.00	0.00	0.00	0.00	0
0 DEBIT MEMO TRANSACTIONS	0.00	0.00	0.00	0.00	0.00	0
4 TRANSACTIONS	1,358.00	14.36-	89.22	6.00	1,439.66	
G/L POSTINGS						
11110 @ CASH					222.44-	
21200 @ ACCOUNTS PAYABLE					1,286.22	
ALL OTHERS					1,439.66	

MMY141988 15 34 45	SUPER SALES INC. A/P LEDGER OPEN ITEM LISTING				AS OF DATE 04/15/88 PAGE 1					
VENDOR INV #		P.O. #	INV DATE	PAY DATE	CK REG (G/L #)	AMOUNT	DISCOUNT	OTHER	NET DUE	10 20 30 40 >
JOHN LEONARD					(YEAR TO DATE	0.00 )	(LAST YEAR	0.00 )		
JL30	8523	1023	5/03/88	5/31/88	0	23.00	0.00	2.53	25.53	X INV
G/L		42700.0	42100.0							
AMT		2.53	23.00							
ACCOUNT TOTALS						23.00	0.00	2.53	25.53	
VINCENT TRUE					(YEAR TO DATE	0.00 )	(LAST YEAR	0.00 )		
VT35	98564	1004	3/25/88	4/25/88	0	1,000.00	10.00	85.69	1,075.69	X INV
G/L		42700.0	42300.0	41100.0						
AMT		85.69	10.00	1,000.00						
ACCOUNT TOTALS						1,000.00	10.00	85.69	1,075.69	
TOTALS						2 INVOICES	1,023.00	10.00	88.22	1,101.22
AGING						AMOUNT	DISCOUNT			
UNDER 10 DAYS						1,101.22	10.00			
UNDER 20 DAYS						0.00	0.00			
UNDER 30 DAYS						0.00	0.00			
UNDER 40 DAYS						0.00	0.00			
OVER 40 DAYS						0.00	0.00			
TOTAL						1,101.22	10.00			

THIS REPORT INCLUDES INVOICES FROM 3/25/88 TO 6/01/88

OPEN INVOICES	2
CLOSED INVOICES	3
DELETED INVOICES	0
TOTAL INVOICES	5

MMY141988 15 33 46	SUPER SALES INC. R/P LEDGER CLOSED ITEM LISTING					AS OF DATE 04/15/88 PAGE 1				
VENDOR INV # P.O. # INV DATE PAY DATE CK REG (G/L #)		AMOUNT		DISCOUNT		OTHER		NET DUE		10 20 30 40 >
CARD	123456 156 4/15/88 4/18/88 1003	300.00	3.00-	8.50	305.50					INV
G/L	42700.0 42100.0									
AMT	2.50 303.00									
CC9	456 1126 3/25/88 4/01/88 1001 42000.0	235.00	2.36-	0.00	233.44					INV
TOTALS 2 INVOICES		535.00	5.36-	8.50	538.94					

THIS REPORT INCLUDES INVOICES FROM 3/15/88 TO 6/01/88

OPEN INVOICES	3
CLOSED INVOICES	2
DELETED INVOICES	0
TOTAL INVOICES	5

## Taranto

& ASSOCIATES, INC.

P.O. Box 6073 San Rafael, CA 94903 (415) 472-2670  
Outside California 800-227-2868

MAY141980  
15 23 35

SUPER SALES INC.  
LIST OF VENDORS

AS OF DATE 04/15/80  
PAGE 1

CODE	NAME ADDRESS	ADDRESS ADDRESS - ZIP	PHONE NO.
CC9	CHRIS COLUMBUS CINCINNATI, OHIO	123 GENDR ST. 33456	(209) 555-1754
CS23	CARL SHAWER 50 MURRAY AVE.	WESTERN CARRIAGE CO. LOS ANGELES, CA 90123	(213) 456-9632
JL38	JOHN LENNON 122 PARK ST.	AUTO SALES & LERISING RENO, NV 85726	(603) 924-8638
0035	ORVAL P. ORMAN 5 WOODLAND CT.	WIDGET MFG. CO. SAN FRANCISCO, CA 94115	(415) 435-1356
VT35	VINCENT TRUE 1618 BROADWAY	TRUE WATERBED CO. MILL VALLEY, CA 94949	(415) 981-0023

MAY141980  
15 38 20

SUPER SALES INC.  
A/P TRANSACTIONS PRINT

AS OF DATE 04/15/80  
PAGE 1

NO	VENDOR	INV	P. O. #	CH. REG	INV DATE	PAY DATE	AMOUNT	DISCOUNT	FREIGHT	TAXES	TOTAL	
1	TARL	111	0	0	1/01/81	1/01/80	100.00	2.00-	1.00	6.00	105.00	NEW INVOICE
	G/L *	42700 0					42100 0					
	AMT	1.00					104.00					
2	JL38	8523	1023	0	5/03/80	5/31/80	23.00	0.00	2.53	0.00	25.53	NEW INVOICE
	G/L *	42700 0					42100 0					
	AMT	2.53					23.00					
3	VT35	98564	1004	0	3/25/80	4/25/80	1,000.00	10.00-	85.69	0.00	1,075.69	NEW INVOICE
	G/L *	42700 0					41100 0					
	AMT	85.69					1,000.00					
4	CC9	456	1126	1001	3/25/80	4/01/80	235.00	2.36-	0.00	0.00	233.44	NEW INVOICE
	G/L *	42000 0										
	AMT	233.44										
TOTALS							4 INVOICE TRANSACTIONS	1,358.00	14.36-	89.22	6.00	1,439.66
							0 DELETE TRANSACTIONS	0.00	0.00	0.00	0.00	0.00
							0 MODIFY TRANSACTIONS	0.00	0.00	0.00	0.00	0.00
							0 CR MEMO TRANSACTIONS	0.00	0.00	0.00	0.00	0.00
							0 DB MEMO TRANSACTIONS	0.00	0.00	0.00	0.00	0.00
TOTAL							4 TRANSACTIONS	1,358.00	14.36-	89.22	6.00	1,439.66
BEGINNING REC #												
ENDING REC #												

Oct201981  
16.06.31

Super Sales Inc.  
A/P CHECK REGISTER

AS OF DATE 09/24/81  
PAGE 1

DATE	INV NO.	P. O. NO.	AMOUNT	DISCOUNT	FREIGHT	TAXES	NET AMT	CHECK NO.
REGISTER	4	CC9	CHRIS COLUMBUS					
6/09/81	789	0	50.00				50.00	
1 ITEM			50.00				50.00	
REGISTER	5	0035	ORVAL P. ORMAN					
6/09/81	456	0	300.00	3.00-	2.50	6.00	305.50	
1 ITEM			300.00	3.00-	2.50	6.00	305.50	
TOTALS			350.00	3.00-	2.50	6.00	355.50	

DATE	DESCRIPTION	AMOUNT	CHECK DEDUCTION	NET AMOUNT								
6/01/79	12345 BRICKS \$12024.00 LESS \$120.00- DISC			\$11904.00								
<table border="1"> <thead> <tr> <th>CHECK DATE</th> <th>CONTROL NUMBER</th> <th>TOTALS</th> <th>AMOUNT</th> </tr> </thead> <tbody> <tr> <td>6/15/79</td> <td></td> <td>\$12024.00 LESS \$120.00- DISC</td> <td>\$11904.00</td> </tr> </tbody> </table>					CHECK DATE	CONTROL NUMBER	TOTALS	AMOUNT	6/15/79		\$12024.00 LESS \$120.00- DISC	\$11904.00
CHECK DATE	CONTROL NUMBER	TOTALS	AMOUNT									
6/15/79		\$12024.00 LESS \$120.00- DISC	\$11904.00									
REG. NO 3      AAAAA      PAGE 1 OF 1												
<div style="border: 1px solid black; padding: 10px;"> <p style="text-align: center;">CHECK</p> <p>***ELEVEN THOUSAND***            **NINE HUNDRED FOUR DOLLARS AND NO CENTS**</p> <p>PAY TO THE ORDER OF      DATE      CONTROL NO      AMOUNT</p> <p>   6/15/79      3      ****11904.00</p> <p>AAAAA            ONE ANY STREET            SAN RAFAEL, CA 94903</p> <p style="text-align: right;">_____            AUTHORIZED SIGNATURE</p> </div>												

**& ASSOCIATES, INC.**  
**P.O. Box 6073 San Rafael, CA 94903 (415) 472-2670**  
**Outside California 800-227-2868**

- | MAY 31/90<br>12.23.90 |         | GRAND TOTALS    |          |                     |          | AS OF DATE 04/15/90 |          |           |           | PAGE 2    |           |       |  |
|-----------------------|---------|-----------------|----------|---------------------|----------|---------------------|----------|-----------|-----------|-----------|-----------|-------|--|
|                       |         | PAYROLL JOURNAL |          | 04/01/90 - 04/15/90 |          |                     |          |           |           |           |           |       |  |
|                       | REG HRS | REG PAY         | O.T. HRS | O.T. PAY            | P.M. HRS | P.M. PAY            | TIPS PAY | VAC HRS   | VAC PAY   | OTHER PAY |           | NEALS |  |
| CURRENT               | 40.00   | 600.00          | 22.00    | 156.92              | 3.00     | 9.00                | 20.00    | 10.00     | 0.00      | 50.00     |           | 10.00 |  |
| MTD                   | 40.00   | 600.00          | 22.00    | 156.92              | 3.00     | 9.00                | 20.00    | 10.00     | 0.00      | 50.00     |           | 10.00 |  |
| QTD                   | 40.00   | 600.00          | 22.00    | 156.92              | 3.00     | 9.00                | 20.00    | 10.00     | 0.00      | 50.00     |           | 10.00 |  |
| YTD                   | 40.00   | 600.00          | 22.00    | 156.92              | 3.00     | 9.00                | 20.00    | 10.00     | 0.00      | 50.00     |           | 10.00 |  |
|                       | NON-TAX | E.I.C.          | FED W/H  | ST. W/H             | F.I.C.R. | S.D.I.              | CITY     | OTHER DED | TOTAL DED | NET PAY   | TOTAL PAY |       |  |
| CURRENT               | 0.00    | 0.00            | 92.87    | 0.00                | 51.85    | 0.00                | 0.00     | -15.00    | 129.72    | 636.20    | 045.92    |       |  |
| MTD                   | 0.00    | 0.00            | 92.87    | 0.00                | 51.85    | 0.00                | 0.00     | -15.00    | 129.72    | 636.20    | 045.92    |       |  |
| QTD                   | 0.00    | 0.00            | 92.87    | 0.00                | 51.85    | 0.00                | 0.00     | -15.00    | 129.72    | 636.20    | 045.92    |       |  |
| YTD                   | 0.00    | 0.00            | 92.87    | 0.00                | 51.85    | 0.00                | 0.00     | -15.00    | 129.72    | 636.20    | 045.92    |       |  |



[illegible]

1 Control number	2222		
2 Employee's name, address, and ZIP code	Super Sales Inc. LINE 2 LINE 3 LINE 4		
3 Employer's identification number	123456789	4 Employer's State number	123456789000
5 State unemployment tax	<input type="checkbox"/>	6 Social Security tax	<input type="checkbox"/>
7 Federal income tax withheld	191.29	8 FICA wages	1,000.00
9 FICA tax	66.50	10 FICA wages	1,000.00
11 FICA tax without credit	0.00	12 FICA wages	0.00
13 FICA wages	1,000.00	14 FICA wages	0.00
15 FICA wages	1,000.00	16 FICA wages	0.00
17 State income tax	29.32	18 State wages, tips, etc.	1,000.00
19 State income tax	6.00	20 State wages, tips, etc.	1,000.00
21 Local income tax	0.00	22 Local wages, tips, etc.	0.00
23 Local income tax	0.00	24 Local wages, tips, etc.	0.00
25 Local income tax	0.00	26 Local wages, tips, etc.	0.00
27 Local income tax	0.00	28 Local wages, tips, etc.	0.00
29 Local income tax	0.00	30 Local wages, tips, etc.	0.00
31 Local income tax	0.00	32 Local wages, tips, etc.	0.00
33 Local income tax	0.00	34 Local wages, tips, etc.	0.00
35 Local income tax	0.00	36 Local wages, tips, etc.	0.00
37 Local income tax	0.00	38 Local wages, tips, etc.	0.00
39 Local income tax	0.00	40 Local wages, tips, etc.	0.00
41 Local income tax	0.00	42 Local wages, tips, etc.	0.00
43 Local income tax	0.00	44 Local wages, tips, etc.	0.00
45 Local income tax	0.00	46 Local wages, tips, etc.	0.00
47 Local income tax	0.00	48 Local wages, tips, etc.	0.00
49 Local income tax	0.00	50 Local wages, tips, etc.	0.00
51 Local income tax	0.00	52 Local wages, tips, etc.	0.00
53 Local income tax	0.00	54 Local wages, tips, etc.	0.00
55 Local income tax	0.00	56 Local wages, tips, etc.	0.00
57 Local income tax	0.00	58 Local wages, tips, etc.	0.00
59 Local income tax	0.00	60 Local wages, tips, etc.	0.00
61 Local income tax	0.00	62 Local wages, tips, etc.	0.00
63 Local income tax	0.00	64 Local wages, tips, etc.	0.00
65 Local income tax	0.00	66 Local wages, tips, etc.	0.00
67 Local income tax	0.00	68 Local wages, tips, etc.	0.00
69 Local income tax	0.00	70 Local wages, tips, etc.	0.00
71 Local income tax	0.00	72 Local wages, tips, etc.	0.00
73 Local income tax	0.00	74 Local wages, tips, etc.	0.00
75 Local income tax	0.00	76 Local wages, tips, etc.	0.00
77 Local income tax	0.00	78 Local wages, tips, etc.	0.00
79 Local income tax	0.00	80 Local wages, tips, etc.	0.00
81 Local income tax	0.00	82 Local wages, tips, etc.	0.00
83 Local income tax	0.00	84 Local wages, tips, etc.	0.00
85 Local income tax	0.00	86 Local wages, tips, etc.	0.00
87 Local income tax	0.00	88 Local wages, tips, etc.	0.00
89 Local income tax	0.00	90 Local wages, tips, etc.	0.00
91 Local income tax	0.00	92 Local wages, tips, etc.	0.00
93 Local income tax	0.00	94 Local wages, tips, etc.	0.00
95 Local income tax	0.00	96 Local wages, tips, etc.	0.00
97 Local income tax	0.00	98 Local wages, tips, etc.	0.00
99 Local income tax	0.00	100 Local wages, tips, etc.	0.00

**Form W-2 Wage and Tax Statement 1980**

YOUR FIRM NAME HERE 09/15/81 TO 09/30/81					CHECK NO.	1001			
REG HRS		OT HR	GROSS	WH. TAX	FICA	CV/DI	STRATE	OTHER	NET AMT.
0.00	0.00	1000.00	191.29	66.50	6.00	29.32	0.00	706.89	
0.00	0.00	1000.00	191.29	66.50	6.00	29.32	0.00	706.89	
CONTINUOUS CHECKS									
ALL-PURPOSE CHECKS									
Available in:									
Single Part — Product #020-1									
Duplicate — Product #020-2									
TOTALS									
CHECK DATE		CONTROL NUMBER							
JOHN JONES									
DATE									

YOUR FIRM NAME HERE  
 123 MAIN STREET  
 YOUR TOWN STATE AND ZIP

YOUR FIRM NAME HERE  
 123 MAIN STREET  
 YOUR TOWN STATE AND ZIP

CHECK NO. 1001  
 CHECK  
 CONTROL NO. 1111  
 AMOUNT \*\*\*\*\*765. 89  
 VOID  
 AUTHORIZED SIGNATURE

PAY SEVEN HUNDRED SIX DOLLARS AND 89 CENTS  
 TO THE ORDER OF  
 05/24/81

01123030800 78 91234

# Accounts Receivable Balance Forward

- Not invoice oriented. Each transaction is a separate item and not related to any other.
- Transactions are discarded at the end of a month.
- Full recurring transaction facility. No need to re-enter regular periodic charges.
- High speed, High volume system. Up to 2000 customers and 11,000 monthly transactions.
- Aged Statements. Full service charge facility.
- Mailing and shipping label program, alphabetic or zip code sequence, range selection capability.
- Cash or accrual basis.
- Linked to the General Ledger system, with full departmental fund accounting.
- Ideal for Credit Cards, Retail Stores, Country Clubs, Churches, Etc.

NOV181988 09.46.49		Super Sales Inc. CUSTOMER ANALYSIS - With Balances				AS OF DATE 10/08/88 PAGE 1			
CUST	REFERENCE	BALANCE DUE	CURRENT	30 DAYS	60 DAYS	90 DAYS	SERV. CHARGES		
		DATE DP SL	AMOUNT						
CC9 Chris Columbus		(0) - 0 SALES 2 LIMIT 300							
	45678	10/08/88 2 1	68.00-						
OPEN	0	AGING STATUS	1,045.20	68.00-	0.00	1,185.20	0.00		13.16
JL30 JOHN LENNON		(415) SSS-1212 SALES 1 LIMIT 999,999							
	457	10/08/88 4 0	58.00-						
	33459	10/08/88 1 1	51.00						
OPEN	0	AGING STATUS	2,167.50	53.00	0.00	239.50	1,075.00		0.00
0035 ORVEL P. ORMAN		(0) - 0 SALES 1 LIMIT 500							
	LLLLLLL	10/08/88 1 1	27.00						
	21345	10/08/88 1 1	88.00						
	998	10/08/88 4 0	758.00-						
	999	10/08/88 4 0	208.00-						
OPEN	0	AGING STATUS	3,212.00	107.00	0.00	55.00	3,050.00		0.00
VT35 VINCENT TRUE		(415) SSS-8989 SALES 3 LIMIT 500							
	456	10/08/88 4 0	1,000.00-						
	28136	10/08/88 1 1	39.19						
		10/08/88 5 0	20.00-						
OPEN	0	AGING STATUS	2,107.19	39.19	0.00	88.00	1,980.00		0.00
TOTALS			8,531.89	139.19	0.00	1,487.70	6,905.00		13.16

NOV181988 10.52.17		Super Sales Inc. CUSTOMER ACTIVITY REPORT				AS OF DATE 10/08/88 PAGE 1			
CODE	NAME	LAST ACTIVITY	CURRENT YEAR	LAST YEAR	30 DAYS	60 DAYS	90 DAYS	SERVICE CHRG	
		BALANCE DUE	CURRENT						
CC9 Chris Columbus		10/08/88	78,356.12		0.00				
		1,185.20	0.00		0.00	1,185.20	0.00		13.16
JL30 JOHN LENNON		10/08/88	9.00		0.00				
		2,164.50	0.00		0.00	239.50	1,925.00		0.00
0035 ORVEL P. ORMAN		10/08/88	0.00		0.00				
		4,055.00	0.00		0.00	55.00	4,000.00		0.00
VT35 VINCENT TRUE		0// 0	0.00		0.00				
		3,888.00	0.00		0.00	88.00	3,000.00		35.00
TOTALS			78,375.12		0.00				
			10,412.70		0.00	1,487.70	8,925.00		48.16

NOV181988 09.45.01		Super Sales Inc. UPDATE REPORT		AS OF DATE 10/08/88 PAGE 1	
		ITEM AMOUNT	TAXES	SHIPPING	ITEM TOTAL
4	BILLING TRANSACTIONS	188.06	17.63	1.50	199.19
1	CREDIT MEMO TRANSACTIONS	68.00-	0.00	0.00	68.00-
0	DEBIT MEMO TRANSACTIONS	0.00	0.00	0.00	0.00
4	PAYMENT TRANSACTIONS	2,000.00-	0.00	0.00	2,000.00-
1	CRED SERV CHG TRANSACTIONS	20.00-	0.00	0.00	20.00-
GENERAL LEDGER POSTING TOTALS					
ACCT #	NAME	AMOUNT			
11110.0	CASH	2,000.00			
11300.0	ACCOUNTS RECEIVABLE	1,888.81-			
21400.0	SALES TAX PAYABLE	17.63			
42700.0	SHIPPING	1.50-			
21700.0	SERV CHRG BILLED	20.00-			
ACCT #	SALES ACCOUNTS	TAX	AMOUNT		
31310.0	CALIFORNIA	17.63	120.06		

**Taranto**

& ASSOCIATES, INC.

P.O. Box 6073 San Rafael, CA 94903 (415) 472-2670  
Outside California 800-227-2868

NOV101980  
10.53.21

Super Sales Inc.  
LIST OF CUSTOMERS

AS OF DATE 10/08/80  
PAGE 1

CODE	NAME ADDRESS	ADDRESS ADDRESS - ZIP	PHONE NO. SLS CRED
CC9	Chris Columbus Cincinnati, OH	123 GENDR ST.	(0) - 0 33123 2 2
JL38	JOHN LENNON NEW LONDON, CT	PICADILLY CIRCUS	(415) 555-1212 81598 1 1
0035	ORVEL P. ORMAN 2345 Woodland Ave.	Widget Manufacturing San Francisco, CA	(0) - 0 94128 1 3
VT35	VINCENT TRUE 69 Canal St.	Leaky Waterbed Co. Watertown, CO	(415) 555-8989 83145 3 3

**Taranto & Associates**  
COMPUTER SYSTEMS SERVICES  
P O Box 6073 San Rafael, California 94903  
Ph: (415) 472 2670

## STATEMENT

DATE	10/08/80
ACCOUNT NUMBER	0035

No 1301  
PAGE 1

ORVEL P. ORMAN  
Widget Manufacturing  
2345 Woodland Ave.  
San Francisco, CA 94128

AMOUNT ENCLOSED \$

RETURN THIS PORTION WITH PAYMENT

DATE	CHARGES AND CREDITS	AMOUNT
	BALANCE FORWARD	4,055.00
10/08/80	LLLLLLLL CHARGE	27.00
10/08/80	21345 CHARGE	90.00
10/08/80	998 PAYMENT	750.00-
10/08/80	999 PAYMENT	200.00-
	SERVICE CHARGE	43.05
	NEW BALANCE DUE	3,255.05

CURRENT	30 DAYS	60 DAYS	90 DAYS	PAY LAST AMOUNT IN THIS COLUMN
150.05	0.00	55.00	3,050.00	

Taranto & Associates

*Thank You*

# Inventory Control System

- An on-line, interactive stock control system.
- Up to 15,000 items with full integration to both our Invoicing and General Ledger Systems.
- Screen Inquiry.
- Selective report printing, by range of vendor and/or range of part code. Cost data suppressible.
- This system has been designed with full recognition that Inventory Control is frequently unique from company to company.
- Easily adaptable to many users.
- Easy to use. Full error checking and prompting. Instruction manual provided. Fully warranted to perform as specified.
- Up to 12 position part code.

Oct201981  
16.18.02

Super Sales Inc.  
SALES REPORT

AS OF DATE 09/24/81  
PAGE 1

ITEM NUMBER	DESCRIPTION	LOCATION	VENDOR	CURRENT	YEAR TO DATE	PRIOR YEAR
A3BLS	BEND LINK SET			53	53	0
A3GP	3 GAS PIPE			82	82	0
ARM	RIGA MISTOF			59	59	0
ACT-808-2A	CHROMOTHERM			47	47	0
AMON	MONIDISTAT			17	17	0
ASGF2200	SP. GARD FICTER			75	75	0
AHSD	WITH SOB BACE			7	7	0
BARAP	AR/AP BOOKS		OSB	796	796	0
BCP	COMMON PROGRAMS		OSB	0	0	0
BGL	GL BOOKS		OSB	3,665	3,665	0
BIN	INVOICING BOOKS		TAR	230	230	0
BPR	PAYROLL BOOKS		OSB	148	148	0
CRTFILM	CRT FILM			40	40	0
D5B1	SECOND CUTS	5000 M/T	RCOF	16,254	16,254	0
D740-BLC	8" DISKS		3M	0	0	0
D740-BGB	8" DISKS		3M	72-	72-	0
D740-BGC	8" DISKS		3M	0	0	0
D740-BMP	8" DISKS		3M	0	0	0
D740/2-BGB	8" DISKS		3M	0	0	0
D740/2-BGC	8" DISKS		3M	0	0	0
D740BHC	HEAD CLEANER		3M	0	0	0
D741-BLC	8" DISKS		3M	1,200	1,200	0
D741-BGB	8" DISKS		3M	1,249	1,249	0
D744-BLC	5 1/4" DISKS		3M	277	277	0
D744-BGB	5 1/4" DISKS		3M	175	175	0
D744BHC	HEAD CLEANER		3M	0	0	0
DLC5	LIBRARY CASES		3M	0	0	0
DLC8	LIBRARY CASES		3M	0	0	0
TOTAL SALES				24,301	24,301	0

Dec 61980  
17.31.39

Super Sales Inc.  
INVENTORY TRANSACTION LISTING

AS OF DATE 12/05/80  
PAGE 1

	ITEM NUMBER	DATE	OP	TRANS	QUANTITY	AMOUNT
Record 1	BCP	12/05/80	3	Receipt	4	36.00
Record 2	BIN	12/05/80	4	Sale	3	30.00
Record 3	BGL	12/05/80	1	Modification	1	30.00
Record 4	BGL	12/05/80	2	Order	15	30.00
Record 5	BPR	12/05/80	5	Return	1	12.00

## Taranto

& ASSOCIATES, INC.

P.O. Box 6073 San Rafael, CA 94903 (415) 472-2670

Outside California 800-227-2868



Aug 11/81  
03.01.42

Super Sales Inc.  
INVENTORY UPDATE REPORT

AS OF DATE 07/31/81  
PAGE 1

ITEM NUMBER	DESCRIPTION	DATE	OP TRANS	ON ORDER	ON HAND	COST	SALES	MARGIN
D741-08B	8" DISKS	7/31/81	PRIOR AMOUNT 4 Sale	0	50 1-	41.50	49.95	
			TOTALS	0	49	41.50	49.95	17 %
DLC5	LIBRARY CASES	7/31/81	PRIOR AMOUNT 4 Sale	0	10 5-	12.00	19.75	
			TOTALS	0	5	12.00	19.75	39 %
H000	8" DISK DRIVE	7/31/81	PRIOR AMOUNT 4 Sale	0	2 1-	591.50	845.00	
			TOTALS	0	1	591.50	845.00	30 %
H101A	ISOLATOR/SUPPL.	7/31/81	PRIOR AMOUNT 4 Sale	10	0 1-	27.48	54.95	
			TOTALS	10	1-	27.48	54.95	50 %
RT415	MICROLINE 80	7/31/81	PRIOR AMOUNT 4 Sale	0	59 3-	5.64	9.00	
			TOTALS	0	56	5.64	9.00	37 %
TRANSACTION UPDATE TOTALS						678.12	978.65	31 %

Oct20/1981  
16.25.15

Super Sales Inc.  
INVENTORY REPORT

AS OF DATE 09/24/81  
PAGE 1

ITEM NUMBER	DESCRIPTION	LOCATION	VENDOR	ON ORDER	ON HAND	COST	VALUE	PRICE	POINT	QUANTITY
A30BL5	BEND LINK SET			0	4	50.00	200.00	53.00	0	0
A30P	3 GAS PIPE			0	1,900	0.31	595.00	0.48	0	0
AAH	AIR MISTOF			6	2	48.00	96.00	58.97	0	0
ACT-000-2A	CHADOTHERM			100	51	41.00	2,091.00	46.50	0	0
AMON	MONIDISTAT			0	1	15.00	15.00	17.27	0	0
ASCF2200	SP. GARD FICTER			1	2	70.00	140.00	75.00	0	0
AWGB	WITH SUB BRACE			60	24	5.00	120.00	6.53	0	0
BARAP	AR/AP BOOKS		OSB	0	10	15.00	150.00	20.00	0	0
BCP	COMMON PROGRAMS		OSB	4-	9	8.17	73.53	12.50	0	0
BEL	BL BOOKS		OSB	11	10	10.92	109.24	21.00	11	20
BIN	INVOICING BOOKS		TAR	0	29	0.00	0.00	10.00	0	0
BPR	PRYROLL BOOKS		OSB	0	9	8.25	74.25	20.00	0	0
CRTFILM	CRT FILM		3M	0	2-	9.25	0.00	19.95	0	0
D501	SECOND CUTS	5000 M/T	ACOF	9,000	0	0.14	0.00	0.00	0	0
D740-0LC	8" DISKS		3M	0-	13	25.00	325.00	39.95	0	0
D740-0SB	8" DISKS		3M	0	11	22.50	247.50	35.95	0	0
D740-0SC	8" DISKS		3M	0	0	21.00	0.00	34.95	0	0
D740-0AP	8" DISKS		3M	0	27	22.50	607.50	39.95	0	0
D740/2-0SB	8" DISKS		3M	0	1	39.50	39.50	61.95	0	0
D740/2-0SC	8" DISKS		3M	0	7	38.00	266.00	60.95	0	0
D7400HC	HEAD CLEANER		3M	0	20	15.00	420.00	25.00	0	0
D741-0LC	8" DISKS		3M	0	8	34.00	272.00	53.95	0	0
D741-0SB	8" DISKS		3M	0	12	31.50	378.00	49.95	0	0
D744-0LC	5 1/4" DISKS		3M	0	36	25.00	900.00	38.95	0	0
D744-0SB	5 1/4" DISKS		3M	0	11	22.50	247.50	35.95	0	0
D7440HC	HEAD CLEANER		3M	0	19	15.00	285.00	25.00	0	0
DLC5	LIBRARY CASES		3M	0	10	2.40	24.00	3.95	0	0
DLC8	LIBRARY CASES		3M	0	11	2.40	26.40	3.95	0	0
TOTAL COST OF INVENTORY					2,243		7,702.42			
TOTAL COST OF ON ORDER				9,174			6,130.16			